Message Text

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ACTION XMB-04

INFO OCT-01 AF-04 ISO-00 AGR-05 CIAE-00 COME-00 EB-04

INR-05 LAB-01 NSAE-00 RSC-01 SP-02 STR-01 TRSE-00

SWF-01 CIEP-01 FRB-01 OMB-01 AID-05 DRC-01 /038 W

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R 181545Z OCT 74 FM AMEMBASSY COTONOU TO SECSTATE WASHDC 6639 INFO AMEMBASSY LOME

UNCLAS COTONOU 1616

EO 11652: N/A

TAGS; EFIN, EIND, DM

SUBJ: IDATEX TEXTILE MILL PROPOSAL

REF A. STATE 223415 B. COTONOU 1340 C. STATE 166720

1. ANSWERS TO QUERIES IN REF A ARE:

A. MRGD PLACES HIGH PRIORITY ON EXISTING TEXTILE MILL AS FIRST MAJOR CAPITAL INVESTMENT PROJECT TO SEE LIGHT OF DAY IN RECENT YEARS. SINCE BULK OF PRODUCTION IS TO BE EXPORTED, MRGD PROABLY VIEWS PROJECT AS SOURCE OF NEW EMPLOYMENT AT PARAKOU AND EXCELLENT MEANS OF TREATING RAW MATERIAL (COTTON) WITHIN COUNTRY. AS FOR PROPOSED SECOND IDATEX PLANT, ASSUME THAT MRGD PLACES SIMILAR PRIORITY ON IT FOR SAME REAONS OF EMPLOYMENT AND CAPITAL INFLOW.

B. MRGD BUDGET HAS NO ALLOCATION FOR IDATEX. GOVERNMENT IS SHARE-HOLDER WITHOUT PAYING IN ANY EQUITY CAPITAL.GOVERNMENT HAS ALSO GUARANTEED SUPPLIER CREDITS OBTAINED BY IDATEX.

C. EMBASSY UNAWARE OF ANY PLANS FOR FURTHER IDATEX PLANTS. HOWEVER, AS NOTED REF B, IDATEX ENTIRELY BASED IN PARAKOU, SO EMBASSY HAS HAD NO DIRECT CONTACT WITH FIRM.

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2. ICODA IS MAJOR PRINTED FABRIC MANUFACTURER IN DAHOMEY.

HAVE LEARNED THAT ARBATEX IS NOT RPT NOT DIRECT SHARE-HOLDER IN ICODA. HOWEVER, INDUSTRIE TOGOLASIE DES TEXTILES (ITT) IN LOME, IN WHICH ARBATEX MAJOR STOCKHOLDER (REF C) DOES HAVE A 3 PERCENT PARTICPATION IN ICODA. OTHER ICODA SHAREHOLDERS ARE: SCHAEFFER (FRENCH TEXTILE/ENGINEERING FIRM BASED NEAR MULHOUSE AND ONE OF VOYERS MAIN COMPETITORS), WHICH IS MAJORITY PARTNER AND TECHNICAL ASSITANCE CONSULTANT, GOVERNMENT OF DAHOMEY, CFAO-DAHOMEY, JOHN WALKDEN-DAHOMEY (LATTER TWO ARE MAJOR ICODA CLIENTS AS LARGE LOCAL SELLERS OF AFRICAN PRINTED CLOTH), AND ICODI, IVORY COAST BASED TEXTILE FIRM ALSO CONTROLLED BY SCHAEFFER. ANSWERS TO QUIRIES ON ICODA ARE:

A. ESTABLISHED 1968

B. EQUITY: $250\ \mathrm{MILLION}$ CFA (\$1.1 MILLION) AT OUTSET AND PRESENT:

C. SALES REVENUES IN 1973: 1.8 BILLION CFA (\$7.5 MILLION)

D-H NOT AVAILABLE

PRODUCTION HAS GONE FROM 9 MILLION METERS IN 1971 TO ESTIMATED 14 MILLION METERS IN 1974. JECENT INVESTMENTS IN EXTENSION OF EXISTING PLANT; 422 MILLION CFA (\$1.8 MILLION) OVER 1973-74. TOTAL INVESTMENT SOFAR IN ICODA: 800 MILLION CFA (\$43.4 MILLION). ICODA IS ALSO PRESENTLY CONSIDERING CONSTRUCTION OF NEW PLANT INVOLVING FINSHED TEXTILE PRODUCTS (SHEETS, TOWELS, ETC.) AND WEAVING OF CLOTH FROM GINNED COTTON. THIS LATTER PROCESS WOULD REPLACE IMPORTED GRAY GOODS WHICH OCODA AT PRESENT USES FOR PRINTING ITS CLOTH. POSSIBILITY OF AMERICAN TEXTILE FIRM PARTICIPATING IN PROJECT. DETAILS WILL BE REPORTED LATER AFTER VISIT NEXT WEEK BY DEL FROM AMERICAN FIRM.

3. THERE ARE NO OTHER TEXTILE FIRMS OPERATING IN DAHOMEY. CHESHES

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Message Attributes

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